



Can-Do Disposal in 4th year of cost-saving trash service

by Cindy Seibel

"A Can-Do Company with a Can-Do Attitude" is the motto of the firm begun in January, 2009 by Jonathan Hall and Cherie Podwell-Boone, which provides four different weekly trash collection services.

However, along with household and business refuse collection, Can-Do Disposal Inc. also offers roll-off containers and large animal disposal.

The two partners have high-volume weekly service at \$75 per quarter year, which features disposal of six 32-gallon bags or trash cans per week, as well as disposal of three large items per quarter.

They also have a program which gives use of a Can-Do 96-gallon container, equal to three 32-gallon bags per week, and one large-item collection each billing quarter, priced at \$75 per quarter.

For those people who have smaller amounts of trash, their company offers an "orange bag" service at \$33, a package of 10 bags to be used as necessary. Those bags can be re-ordered when necessary through the Can-Do website.

The Can-Do dumpster service is an option for businesses, farms, apartment complexes and others, and prices are determined by dumpster size and material weights. Dumpsters are available in two-, four- and six-cubic-yard sizes.

Customers who hate lugging heavy bags or cans to about animals getting into trash can utilize the wheeled Can-Do 96-gallon "Toter"-style containers, priced at

\$16 per quarter.

Bulk-item disposal services are offered to customers when

firm. He added that customers range from Chambersburg, Lancaster and areas above Harrisburg



Jonathan Hall and Cherie Podwell-Boone of Can-Do Disposal, Red Lion

needed, and prices depend upon size, weight and quantity of debris.

Hall maintains that Can-Do's large-animal disposal is unique for the area, and he said the company's special container serves 87 equine veterinarians in southern Pennsylvania and northern Maryland.

He said Can-Do receives five to seven animal-related calls each week, and it handles sheep, goats and cattle, along with horses. Clients can include vets, farmers and even the Baltimore Zoo with llama disposal.

"We try to make it happen very quickly for the grieving process," said Hall concerning the animal disposal dimension of the

to Towson, MD's Goucher College's equestrian program.

Hall, who was first a Red Lion Area High School shop teacher and then a corporate airplane pilot, entered the garbage business when the economy slowed his flying business.

He purchased a roll-off container truck in March, 2007 from the former Reliable Sanitation Company to start that type of collection.

He said he then found, though, that many of his customers were unhappy with their regular weekly garbage collectors and asked him to consider enlarging his scope.

To expand his business, he turned to Podwell-Boone, who

brought her 13 years of experience in the refuse industry to the partnership. She worked in the past with her father Rick Podwell, who owned Delta's Reliable Sanitation.

Together they bring a community awareness of their work ethic, they feel, with Podwell-Boone's past relationships with Reliable's 3,000 customers and Hall's familiarity with the Red Lion community.

Now their biggest challenge is to get the name of Can-Do out to more of the public, with their low costs and unique services.

Hall said they wish area residents to realize that they are a local firm and that the owners live in the communities they serve.

"A lot of people think we're a fly-by-night company, or we're a franchise," said Hall.

With weekly collections, they currently serve customers in Chanceford, Fawn, Lower Chanceford, Lower Windsor and Peach Bottom townships.

An ultimate goal is to work throughout York County, but Hall said the obvious place for Can-Do to start is in its own backyard, as the business has done.

They now have two trash trucks and one roll-off container truck, along with their inventory of 96-gallon containers and dumpsters.

"It keeps us busy," agreed the two. "We've been working some really long days."

They arrive at customers' homes on the same day each week, so that people can count on the firm. If anyone reports a problem, one of the partners will

go directly to that person's home to handle it.

Weekly household collections are Mondays-Fridays, and roll-off collections occur six to seven days each week. With the animal disposal, the hours vary and are non-stop.

Hall operates the trucks, along with another driver, Barry Matson of Fawn Township. Podwell-Boone handles the office, and Hall's father Jan Hall also assists.

Both of the partners worked long hours to transform the first garbage truck to its present hall-mark orange appearance.

Hall said the company's website is a work in progress and is utilized now by 90 percent of their clients. He hopes eventually that customers can pay bills through the site and learn about other services.

As Can-Do Disposal looks toward the future, Hall said Pennsylvania will soon mandate electronics recycling, and he and his partner are working to be ready for that.

Podwell-Boone said they look forward to new faces as customers.

They anticipate continuing to assist the community with various endeavors, too, and currently donate roll-offs for the annual Mason-Dixon Fair.

"We have a lot of programs we are working on for our clients," Hall said.

People wishing to contact Can-Do Disposal or learn more about the company and its services may visit the website www.CanDoDisposal.com or call 717-779-6090.